

RAHIM BUDHWANI

Profile

Chief Operation Officer with company oversight, committed to cost-effective management of resources and quality performance. Experienced executive specializing in corporate development and strategic planning. Visionary Operations Executive with solid experience managing all levels of multiple projects including budgeting and administration.

Key Skills

- Leadership/communication skills
 - Small business development
 - Strategic objective execution
 - Background in Fuel and Energy Sector
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Experience

Encore Franchises

CEO

January 2018 to Present

Birmingham, AL

- A Startup of Franchising Convenience stores focused more towards converting single store operators and giving them tools to be more competitive in the ever-changing Convenience industry. Providing them with collective data driven knowledge about Sales to Space ratio, stronger analytics of their stores, robust back office program to stay on top their stores.

360Vision Inc

CEO

June 2019 to Present

Birmingham, AL

- A Startup of Franchising Convenience stores focused more towards converting single store operators and giving them tools to be more competitive in the ever-changing Convenience industry. Providing them with collective data driven knowledge about Sales to Space ratio, stronger analytics of their stores, robust back office program to stay on top their stores.

National Association Of Convenience Stores (NACS)

Chairman of The Board of Directors

October 2017 to September 2018

Alexandria, VA

- Was elected as the Chairman of the board of directors to lead the association and build bridges between single store operators and Vendors. Was instrumental in bringing ethical trade associations together to work with NACS on common governmental issues, also build international relations with members from all over the globe

6040 LLC

January 2000 to Present

Vice President

Birmingham, AL

- Consistent record of improving productivity, reducing costs, and resolving complex departmental issues. Maintained detailed administrative and procedural processes that reduced redundancy and improved accuracy and efficiency to achieve organizational objectives. Assisted the CFO with the production of the monthly financial, management reports and board packages.

American Aviation, LLC

Principle

December 2011 to Present

Daytona Beach, FL

- Flight school created for the fast pace students and working executives. Par61 and Par141 school, with multiple airplanes. Was the construct to move and create the

school from Tuskegee, AL into two branches, located in Daytona Beach and now in Houston respectively.

Elixir International

Senior Program Analyst

December 1999 to March 2003

Birmingham, AL

- Performed data analysis and provided recommendations to achieve smother flow of programs and reduced the dead-lock grids in coding. Established compatibility with third party software products by developing program for modification and integration. Responsible for design specifications and development of key components and features of core product.

Pinky Products

January 1991 to December 1999

Principle

Bombay, India

- Actively suggested operational improvements to enhance quality, improve production times and reduce costs. Helped achieve company goals by supporting production workers. Maintained necessary level of communications between shifts. Identified strategic business opportunities to advance technology through licensing and project development.

Leadership:

NACS: Chairman of the Board of Director to the National association of Convenience Store (NACS). A body that has 160,000 Stores in 24 Countries.

P&CMA: Board of Director to the Petroleum and Convenience Stores of Alabama (P&CMA). A state oil and convenience operators association, with 300+ Store members and Oil jobbers

NCCRC: Councilman to the NACS-Coca Cola Research Council, a National Body that foresees the future of the Retail industry in the Fuel/Convenience Segment.

Hoover Chamber of Commerce: Serving as the Board of Trustee at the City of Hoover's chamber of commerce for the past 4 years, taking care of small independent Business owners.

Education & Credentials

University of Pune - Pune, India

- BE in Engineering - Electronics - Graduated in November 1996 - First Class

Sophia Polytechnic - Bombay, India

- Diploma in Hotel Management and Food Technology - Graduated in July, 1992

Certifications

Certified in first aid/CPR, Weapons certifications: MP 9mm pistol. AR-15

Certified Private Pilot

Volunteer Work

Aga Khan Economic Planning Board for USA: Board Member (Business Services) Board member for the national team that guides, Nurtures Small Businesses within the community and create bridge building with Community based Trade Associations with other Trade Associations.

Civil Air Patrol: Lieutenant Volunteer pilot for the Civil Air Patrol (United States Air Force Auxiliary)

AKF, USA: Served as a City Lead for 2 years for the Aga Khan Foundation, USA Birmingham City.

Hueytown Police Department: City's 1st Civil Reserved Officer, Help the PD in various aspects.